

**It's Important** - Your office sees patients with indications for spirometry on a daily basis. Spirometry is the gold standard for the diagnosis and management of both asthma and COPD. The earlier you detect the disease; the easier you can deal with it.

**It's Good Medicine** - Your patients are correctly diagnosed and treated more accurately and conveniently in your office.

**It's Easy** - Unless the equipment is easy to use, it will not be fully utilized by your staff. All Micro Direct spirometers are menu driven via a large graphic display and the test takes less than five minutes to perform. The easy-to-read reports, quality checks and built-in interpretation assist with your diagnosis.

**It's Good Business** - Office spirometry is third party reimbursable with an average reimbursement of \$38 for a simple five minute non-invasive test. The average primary care physician tests ten patients per week and pays for their equipment in three months or less then generates over \$20,000 per year in additional revenue.

**Why Micro Direct?** - Only Micro Direct offers a complete line of automated spirometers designed to meet your needs. Each utilize inexpensive, readily available mouthpieces and meet all ATS/ERS standards. Micro Direct's spirometry experts will help you choose the right spirometer and then fully support your staff from proper testing techniques through billing questions; and all Micro Direct spirometers are backed by a 30-day money back guarantee.



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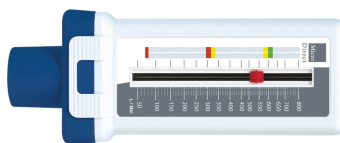
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**Micro Direct, Inc.**  
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Lewiston, ME 04240  
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Fax 207-786-7280

**Direct** [www.mdspiro.com](http://www.mdspiro.com)

**Ask about discounted pricing on blanket orders for mouthpieces or filters**

# Spirometry Solutions from Micro Direct

## Your Spirometry Specialist

<p><b>MicroLab (ML3500)</b> Desktop</p> <ul style="list-style-type: none"> <li>❖ Digital Volume Transducer</li> <li>❖ Touch Screen Color Display</li> <li>❖ Real Time FV Loop or VT Curve</li> <li>❖ Child Incentive (3 available)</li> <li>❖ Internal or 8 1/2" x 11" PC Printout</li> <li>❖ 44 Test Parameters Available</li> <li>❖ 2,000 Patient Test Memory</li> <li>❖ Pre/Post Bronchodilator Comparison</li> <li>❖ Diagnostic Interpretation</li> <li>❖ Choice of Predicted Values</li> <li>❖ On-Screen Help Menu</li> <li>❖ Lung Age Estimation</li> <li>❖ ATS Quality Checks</li> <li>❖ Meets ATS/ERS Standards</li> <li>❖ 2-Year Warranty</li> </ul> <p><b>PC Software Not Included</b></p> <p><b>\$2,295</b></p>	<p><b>Pneumotrac (MD7900)</b> PC-Based</p> <ul style="list-style-type: none"> <li>❖ Accurate Fleisch Pneumotach</li> <li>❖ Computer Screen Display</li> <li>❖ Real Time FV Loop or VT Curve</li> <li>❖ Child Incentive (8 available)</li> <li>❖ 8 1/2" x 11" Printout</li> <li>❖ 50 Test Parameters Available</li> <li>❖ Pre/Post Bronchodilator Comparison</li> <li>❖ Diagnostic Interpretation</li> <li>❖ Predicted Values: NHANES III</li> <li>❖ On-Screen Help Menu</li> <li>❖ Lung Age Estimation</li> <li>❖ Methacholine and Mannitol Challenge</li> <li>❖ On-Screen Test Quality Prompts</li> <li>❖ Meets ATS/ERS Standards</li> <li>❖ 1-Year Warranty, 5-Year Optional</li> </ul> <p><b>\$1,950</b></p>	<p><b>SpiroUSB (ML2525)</b> PC-Based</p> <ul style="list-style-type: none"> <li>❖ Digital Volume Transducer</li> <li>❖ Computer Screen Display</li> <li>❖ Real Time FV Loop or VT Curve</li> <li>❖ Child Incentive (4 available)</li> <li>❖ 8 1/2" x 11" Printout (PC)</li> <li>❖ 44 Test Parameters Available</li> <li>❖ Memory (PC Capacity Dependent)</li> <li>❖ Pre/Post Bronchodilator Comparison</li> <li>❖ Diagnostic Interpretation</li> <li>❖ Choice of Predicted Values</li> <li>❖ On-Screen Help Menu</li> <li>❖ Lung Age Estimation</li> <li>❖ Spirometry PC Software Included</li> <li>❖ ATS Quality Checks</li> <li>❖ Meets ATS/ERS Standards</li> <li>❖ 2-Year Warranty</li> </ul> <p><b>\$1,995</b></p>	<p><b>Micro 1 (MS10)</b> Low Cost</p> <ul style="list-style-type: none"> <li>❖ Measures and Displays FEV<sub>1</sub>, FVC, PEF, FEF<sub>25-75</sub>, FEV<sub>6</sub>, FEV<sub>1</sub>/FVC, FEV<sub>1</sub>/FEV<sub>6</sub>, FEF<sub>25</sub>, FEF<sub>75</sub></li> <li>❖ Choice of NHANES or GLL Predicted Sets</li> <li>❖ Confirming Diagnostic Interpretation</li> <li>❖ Post Bronchodilator Comparison</li> <li>❖ PC Software Generates PDF for EMR and Printing</li> <li>❖ Variation from Norm as Percentage or Z-Score</li> <li>❖ Optional NHLEP Mode</li> <li>❖ Maneuver Quality Checks</li> <li>❖ Quick Test Mode</li> <li>❖ 2-Year Warranty</li> </ul> <p><b>\$695</b></p>	<p><b>PulmoLife (PL10)</b> Screening</p> <ul style="list-style-type: none"> <li>❖ Measures and Displays FEV<sub>1</sub>, and FEV<sub>1</sub> % Predicted</li> <li>❖ Lung Age Estimation</li> <li>❖ Quick and Easy to Use</li> <li>❖ Large Graphical Display</li> <li>❖ Easy Clean Turbine</li> <li>❖ Step-by-Step Screening Instructions</li> <li>❖ Robust Storage Pouch</li> <li>❖ Customizable</li> <li>❖ 2-Year Warranty</li> </ul> <p><b>\$195</b></p>
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