



**Your Return on
Investment
with CHADIS**



"Getting CHADIS is definitely worthwhile. If you were to take each of those questionnaires and buy them individually, at an online pre-visit basis, the cost is actually cheaper through CHADIS."

Selam Bullock, Kids' First Pediatrics, Raleigh, NC
Customer since 2011

"CHADIS generates income. It saves staff time, it saves paper, it saves printer ink, and it doesn't tie up your room as long. I just ran my numbers from 2020, which was a slow year, and my return on investment at 140% of Medicare was eight-fold what I paid for CHADIS. So, it generates income, you get information ahead of time, which allows you better time to prepare for the visit, it allows the visit to be more directed, parents can input their concerns and you can be prepared ahead of time to address those concerns. Most of all it is better overall for the care of the patient. It is a win-win all the way around."

Robin Warner, Union Pediatrics, Union, KY
Customer since 2013

Your practice

\$ 3.00 /min
Cost of physician's time

\$ 1.00 /min
Cost of staff time

220 days/year
Clinic days per year

Estimate savings



Staff Cost Savings

Reduction of time spent delivering, administering, scoring, tabulating, reporting, and filing screens and questionnaires

Reimbursements from Insurance and Medicaid

Review of Systems & Family and Social Histories

CHADIS verifies complexity and provides documentation to code and bill 99214 & 99215 visits.

Multiple 96110

CHADIS contains many developmental screening tools and questionnaires that have been paid and often codes can be billed several times a visit.

- Low Scenario
 - 3 screens/week @ \$10/screen = \$1,500/yr
- Moderate Scenario
 - 30 screens/week @ \$10/screen = \$15,000/yr

Increasing practice efficiency with CHADIS



Client Profile

**The Children's Clinic
Anchorage, Alaska,
U.S.A.**

“We find it is fairly seamless now. [This is a] significant savings of work and time.”

Grace Stout, Practice Manager

Like many busy pediatric physician practices, The Children's Clinic is always looking for ways to improve efficiency and maximize the time patients and providers spend together during an office visit. Five years ago, the practice began using CHADIS.

With CHADIS, The Children's Clinic no longer manually administers, scores and uploads the results to our EHR.

“We find it is fairly seamless now,” Practice Manager Grace Stout said “[This is a] significant savings of work and time. Prior to the interface, almost 100% of our questionnaires were completed in the office, Now we are seeing an increasing percentage of questionnaires being completed at home.”

The evidence-based screening tools help The Children's Clinic meet American Academy of Pediatrics Bright Futures guidelines. CHADIS uses patient-generated documentation to verify visit complexity for higher-level codes.

It also increases practice income with screening tools eligible for 96110 and 99420 billing to insurance or Medicaid. The Children's Clinic's annual reimbursement revenue from four common questionnaires is more than eight times the organization's investment in CHADIS.



Increase Billing
Save Labor and Time
Get CHADIS for the Price of a Latte.

Access Cost and Time Savings
Calculator here:
<https://bit.ly/3gQ3um3>



CHADIS Practice Cost and Time Savings Calculator

COST OF CLINICIAN'S TIME PER MINUTE

\$ +

CLINICIAN MINUTES PER DAY ON RESULTS REPORTING

+

COST OF STAFF TIME PER MINUTE

\$ +

STAFF MINUTES PER DAY ON RESULTS REPORTING

+

CLINIC DAYS PER YEAR

+

ANNUAL LABOR SAVINGS WITH PRE-VISIT DATA COLLECTION WITH CHADIS

\$ 26,400

Minutes Saved Per Year

6,630

Access the CHADIS Questionnaire
Payment Estimator / Planner
here: <https://bit.ly/3iZgqZD>

Optimize Reimbursements: <https://bit.ly/3xFW6kg>

Medicaid Reimbursement Rate Chart: <https://bit.ly/3qe7VeX>