



PHARMACEUTICAL SPECIALTIES, INC.

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DIRECT PRICE LIST Effective November 1st, 2022

Size	NDC/UPC 45334	Qty. Per Case	Order Quantity	Price Per Unit	Quantity Adjustment	Price Per Case	AWP*	Suggested Retail Price
Vanicream™ Shampoo	2 oz. Travel Tube	200-02	Doz.	1-11 Dozen**		\$ 37.80	\$ 3.47	\$ 5.20
				12-23 Dozen	- 8 1/3 %	\$ 34.68	\$ 3.47	\$ 5.20
				24 Dozen & Up	-16 2/3 %	\$ 31.44	\$ 3.47	\$ 5.20
12 oz. Bottle	200-12	Doz.	Partial Case	+15 %	\$ 85.44	\$ 7.84	\$ 11.85	
			1-11 Dozen		\$ 78.36	\$ 7.84	\$ 11.85	
			12-23 Dozen	- 8 1/3 %	\$ 71.16	\$ 7.84	\$ 11.85	
			24 Dozen & Up	-16 2/3 %	\$ 67.92	\$ 7.47	\$ 11.25	
Vanicream™ Dandruff Shampoo	8 oz. Bottle	206-08	Doz.	Partial Case	+15 %	\$ 90.60	\$ 8.30	\$ 12.55
				1-11 Dozen		\$ 83.04	\$ 8.30	\$ 12.55
				12-23 Dozen	- 8 1/3 %	\$ 75.48	\$ 8.30	\$ 12.55
				24 Dozen & Up	-16 2/3 %	\$ 71.16	\$ 7.84	\$ 11.85
Vanicream™ Conditioner	2 oz. Travel Tube	210-02	Doz.	1-11 Dozen**		\$ 37.80	\$ 3.47	\$ 5.20
				12-23 Dozen	- 8 1/3 %	\$ 34.68	\$ 3.47	\$ 5.20
				24 Dozen & Up	-16 2/3 %	\$ 31.44	\$ 3.47	\$ 5.20
12 oz. Bottle	210-12	Doz.	Partial Case	+15 %	\$ 85.44	\$ 7.84	\$ 11.85	
			1-11 Dozen		\$ 78.36	\$ 7.84	\$ 11.85	
			12-23 Dozen	- 8 1/3 %	\$ 71.16	\$ 7.84	\$ 11.85	
			24 Dozen & Up	-16 2/3 %	\$ 67.92	\$ 7.47	\$ 11.25	
Vanicream™ Hair Spray	8 oz. Bottle	231-08	Doz.	Partial Case	+15 %	\$ 91.80	\$ 8.43	\$ 12.75
				1-11 Dozen		\$ 84.24	\$ 8.43	\$ 12.75
				12-23 Dozen	- 8 1/3 %	\$ 76.56	\$ 8.43	\$ 12.75
				24 Dozen & Up	-16 2/3 %	\$ 71.16	\$ 7.84	\$ 11.85
Vanicream™ Hair Gel	7 oz. Tube	240-07	Doz.	Partial Case	+15 %	\$ 81.48	\$ 7.47	\$ 11.25
				1-11 Dozen		\$ 74.76	\$ 7.47	\$ 11.25
				12-23 Dozen	- 8 1/3 %	\$ 67.92	\$ 7.47	\$ 11.25
				24 Dozen & Up	-16 2/3 %	\$ 63.96	\$ 6.41	\$ 9.65
Vanicream™ Liquid Cleanser	8 oz. Bottle	220-08	Doz.	Partial Case	+15 %	\$ 69.84	\$ 6.41	\$ 9.65
				1-11 Dozen		\$ 63.96	\$ 6.41	\$ 9.65
				12-23 Dozen	- 8 1/3 %	\$ 58.20	\$ 6.41	\$ 9.65
				24 Dozen & Up	-16 2/3 %	\$ 52.80	\$ 6.41	\$ 9.65
	32 oz. Refill Bottle	220-32	1/2 Doz.	Partial Case	+15 %	\$ 97.14	\$ 17.80	\$ 26.95
1-11 Half Dozen				12-23 Half Dozen	- 8 1/3 %	\$ 89.04	\$ 17.80	\$ 26.95
				24 Half Dozen & Up	-16 2/3 %	\$ 80.94	\$ 17.80	\$ 26.95
				Partial Case	+15 %	\$ 134.04	\$ 12.27	\$ 18.45
				1-11 Dozen		\$ 122.88	\$ 12.27	\$ 18.45
RoBathol™ Bath Oil	16 oz. Bottle	100-16	Doz.	12-23 Dozen	- 8 1/3 %	\$ 111.72	\$ 12.27	\$ 18.45
				24 Dozen & Up	-16 2/3 %	\$ 103.68	\$ 12.27	\$ 18.45
				1-11 Dozen		\$ 97.14	\$ 17.80	\$ 26.95
				12-23 Half Dozen	- 8 1/3 %	\$ 89.04	\$ 17.80	\$ 26.95
24 Half Dozen & Up				24 Half Dozen & Up	-16 2/3 %	\$ 80.94	\$ 17.80	\$ 26.95
				Partial Case	+15 %	\$ 163.04	\$ 42.91	\$ 64.75
				1-3 Gal.		\$ 148.80	\$ 14.88	\$ 20.80
				4 Gal.	- 5 %	\$ 142.40	\$ 14.88	\$ 20.80
Vanicream™ Anti-perspirant/ Deodorant	2.25 oz. Stick	305-02	Doz.	Partial Case	+15 %	\$ 74.28	\$ 6.81	\$ 10.25
				1-11 Dozen		\$ 68.04	\$ 6.81	\$ 10.25
				12-23 Dozen	- 8 1/3 %	\$ 61.92	\$ 6.81	\$ 10.25
				24 Dozen & Up	-16 2/3 %	\$ 56.16	\$ 6.81	\$ 10.25
Vanicream™ Deodorant	2 oz. Gel	306-02	Doz.	Partial Case	+15 %	\$ 71.52	\$ 6.56	\$ 9.85
				1-11 Dozen		\$ 65.64	\$ 6.56	\$ 9.85
				12-23 Dozen	- 8 1/3 %	\$ 59.64	\$ 6.56	\$ 9.85
				24 Dozen & Up	-16 2/3 %	\$ 54.96	\$ 6.56	\$ 9.85
Vanicream™ Cleansing Bar	3.9 oz. Bar	320-39	Doz.	1-11 Dozen**		\$ 32.88	\$ 3.28	\$ 4.95
				12-23 Dozen	- 8 1/3 %	\$ 29.88	\$ 3.28	\$ 4.95
				24 Dozen & Up	-16 2/3 %	\$ 27.24	\$ 3.28	\$ 4.95
Vanicream™ Daily Facial Moisturizer	3 oz. Tube	323-03	Doz.	Partial Case	+15 %	\$ 108.36	\$ 9.94	\$ 15.00
				1-11 Dozen**		\$ 99.36	\$ 9.94	\$ 15.00
				12-23 Dozen	- 8 1/3 %	\$ 90.36	\$ 9.94	\$ 15.00
				24 Dozen & Up	-16 2/3 %	\$ 83.64	\$ 9.94	\$ 15.00
Vanicream™ Facial Moisturizer Broad Spectrum SPF 30	2.5 oz. Tube	325-02	Doz.	Partial Case	+15 %	\$ 115.92	\$ 10.63	\$ 16.00
				1-11 Dozen**		\$ 106.20	\$ 10.63	\$ 16.00
				12-23 Dozen	- 8 1/3 %	\$ 96.60	\$ 10.63	\$ 16.00
				24 Dozen & Up	-16 2/3 %	\$ 90.36	\$ 9.94	\$ 15.00
Vanicream™ Gentle Body Wash	12 oz. Bottle	302-12	Doz.	Partial Case	+15 %	\$ 90.96	\$ 8.34	\$ 12.55
				1-11 Dozen		\$ 83.40	\$ 8.34	\$ 12.55
				12-23 Dozen	- 8 1/3 %	\$ 75.84	\$ 8.34	\$ 12.55
				24 Dozen & Up	-16 2/3 %	\$ 71.16	\$ 7.84	\$ 11.85

-ADDITIONAL INFORMATION ON REVERSE SIDE -

	Size	NDC/UPC 45334	Qty. Per Case	Order Quantity	Price Per Unit	Quantity Adjustment	Price Per Case	AWP*	Suggested Retail Price
Vanicream™ Vitamin C Serum	1.2 oz. Tube	304-01	Doz.	Partial Case	\$ 13.88	+15 %		\$ 13.28	\$ 19.95
				1-11 Dozen	\$ 12.07		\$ 144.84	\$ 13.28	\$ 19.95
				12-23 Dozen	\$ 11.07	- 8 1/3 %	\$ 132.84	\$ 13.28	\$ 19.95
				24 Dozen & Up	\$ 10.07	-16 2/3 %	\$ 120.84	\$ 13.28	\$ 19.95
Vanicream™ Gentle Facial Cleanser	2.5 oz. Travel Tube	322-02	Doz.	1-11 Dozen**	\$ 3.15		\$ 37.80	\$ 3.47	\$ 5.20
				12-23 Dozen	\$ 2.89	- 8 1/3 %	\$ 34.68	\$ 3.47	\$ 5.20
				24 Dozen & Up	\$ 2.62	-16 2/3 %	\$ 31.44	\$ 3.47	\$ 5.20
	8 oz. Bottle	322-08	Doz.	Partial Case	\$ 6.71	+15 %		\$ 6.44	\$ 9.65
				1-11 Dozen	\$ 5.84		\$ 70.08	\$ 6.44	\$ 9.65
				12-23 Dozen	\$ 5.35	- 8 1/3 %	\$ 64.20	\$ 6.44	\$ 9.65
			24 Dozen & Up	\$ 4.86	-16 2/3 %	\$ 58.32	\$ 6.44	\$ 9.65	
Vanicream™ HC 1% Hydrocortisone Anti-Itch Cream	2 oz. Tube	327-02	Doz.	Partial Case	\$ 7.26	+15 %		\$ 6.94	\$ 10.45
				1-11 Dozen	\$ 6.31		\$ 75.72	\$ 6.94	\$ 10.45
				12-23 Dozen	\$ 5.78	- 8 1/3 %	\$ 69.36	\$ 6.94	\$ 10.45
				24 Dozen & Up	\$ 5.26	- 16 2/3 %	\$ 63.12	\$ 6.94	\$ 10.45
Vanicream™ Moisturizing Cream	2 oz. Travel Tube	300-02	Doz.	1-11 Dozen**	\$ 3.15		\$ 37.80	\$ 3.47	\$ 5.20
				12-23 Dozen	\$ 2.89	- 8 1/3 %	\$ 34.68	\$ 3.47	\$ 5.20
				24 Dozen & Up	\$ 2.62	-16 2/3 %	\$ 31.44	\$ 3.47	\$ 5.20
	4 oz. Tube	300-04	Doz.	1-11 Dozen**	\$ 4.66		\$ 55.92	\$ 5.12	\$ 7.65
				12-23 Dozen	\$ 4.27	- 8 1/3 %	\$ 51.24	\$ 5.12	\$ 7.65
				24 Dozen & Up	\$ 3.88	-16 2/3 %	\$ 46.56	\$ 5.12	\$ 7.65
	1 lb. Jar With Regular Lid	300-01	Doz.	Partial Case	\$ 12.03	+15 %		\$ 11.50	\$ 17.35
				1-11 Dozen	\$ 10.46		\$ 125.52	\$ 11.50	\$ 17.35
				12-23 Dozen	\$ 9.59	- 8 1/3 %	\$ 115.08	\$ 11.50	\$ 17.35
				24 Dozen & Up	\$ 8.71	-16 2/3 %	\$ 104.52	\$ 11.50	\$ 17.35
	1 lb. Jar With Pump Dispenser	300-16	Doz.	Partial Case	\$ 12.55	+15 %		\$ 11.99	\$ 18.05
				1-11 Dozen	\$ 10.91		\$ 130.92	\$ 11.99	\$ 18.05
12-23 Dozen				\$ 10.00	- 8 1/3 %	\$ 120.00	\$ 11.99	\$ 18.05	
24 Dozen & Up				\$ 9.09	-16 2/3 %	\$ 109.08	\$ 11.99	\$ 18.05	
40 lb. Pail	300-40	Ea.	1-9 Pails	\$ 337.21			N/A		
				\$ 303.49	-10 %				
Vanicream™ Moisturizing Lotion	2 oz. Travel Tube	310-02	Doz.	1-11 Dozen**	\$ 3.15		\$ 37.80	\$ 3.47	\$ 5.20
				12-23 Dozen	\$ 2.89	- 8 1/3 %	\$ 34.68	\$ 3.47	\$ 5.20
				24 Dozen & Up	\$ 2.62	-16 2/3 %	\$ 31.44	\$ 3.47	\$ 5.20
	8 oz. Bottle	310-08	Doz.	Partial Case	\$ 6.82	+15 %		\$ 6.58	\$ 9.85
				1-11 Dozen	\$ 5.93		\$ 71.16	\$ 6.58	\$ 9.85
				12-23 Dozen	\$ 5.48	- 8 1/3 %	\$ 65.76	\$ 6.58	\$ 9.85
				24 Dozen & Up	\$ 4.94	-16 2/3 %	\$ 59.28	\$ 6.58	\$ 9.85
	16 oz. Bottle With Pump Dispenser	310-16	Doz.	Partial Case	\$ 10.31	+15 %		\$ 9.85	\$ 14.85
				1-11 Dozen	\$ 8.97		\$ 107.64	\$ 9.85	\$ 14.85
12-23 Dozen				\$ 8.22	- 8 1/3 %	\$ 98.64	\$ 9.85	\$ 14.85	
			24 Dozen & Up	\$ 7.47	-16 2/3 %	\$ 89.64	\$ 9.85	\$ 14.85	
Vanicream™ Moisturizing Ointment	0.32 oz. Tube	314-32	Doz.	1-11 Dozen**	\$ 2.01		\$ 24.12	\$ 2.21	\$ 3.30
				12-23 Dozen	\$ 1.84	- 8 1/3 %	\$ 22.08	\$ 2.21	\$ 3.30
				24 Dozen & Up	\$ 1.67	-16 2/3 %	\$ 20.04	\$ 2.21	\$ 3.30
	2.5 oz. Tube	314-02	Doz.	1-11 Dozen**	\$ 5.07		\$ 60.84	\$ 5.57	\$ 8.35
				12-23 Dozen	\$ 4.65	- 8 1/3 %	\$ 55.80	\$ 5.57	\$ 8.35
				24 Dozen & Up	\$ 4.23	-16 2/3 %	\$ 50.76	\$ 5.57	\$ 8.35
13 oz. Jar	314-01	Doz.	Partial Case	\$ 13.38	+15 %		\$ 12.81	\$ 19.25	
			1-11 Dozen	\$ 11.63		\$ 139.56	\$ 12.81	\$ 19.25	
			12-23 Dozen	\$ 10.66	- 8 1/3 %	\$ 127.92	\$ 12.81	\$ 19.25	
			24 Dozen & Up	\$ 9.70	-16 2/3 %	\$ 116.40	\$ 12.81	\$ 19.25	
Vanicream™ Shave Cream	6 oz. Tube	340-06	Doz.	Partial Case	\$ 7.23	+15 %		\$ 6.92	\$ 10.45
				1-11 Dozen	\$ 6.29		\$ 75.48	\$ 6.92	\$ 10.45
				12-23 Dozen	\$ 5.77	- 8 1/3 %	\$ 69.24	\$ 6.92	\$ 10.45
				24 Dozen & Up	\$ 5.24	-16 2/3 %	\$ 62.88	\$ 6.92	\$ 10.45
Vanicream™ Sunscreen Sport Broad Spectrum SPF 35	3 oz. Tube	331-03	Doz.	Partial Case	\$ 11.12	+15 %		\$ 10.63	\$ 15.95
				1-11 Dozen	\$ 9.67		\$ 116.04	\$ 10.63	\$ 15.95
				12-23 Dozen	\$ 8.86	- 8 1/3 %	\$ 106.32	\$ 10.63	\$ 15.95
				24 Dozen & Up	\$ 8.06	-16 2/3 %	\$ 96.72	\$ 10.63	\$ 15.95
Vanicream™ Sunscreen Broad Spectrum SPF 50+	3 oz. Tube	332-03	Doz.	Partial Case	\$ 12.46	+15 %		\$ 11.92	\$ 17.95
				1-11 Dozen	\$ 10.84		\$ 130.08	\$ 11.92	\$ 17.95
				12-23 Dozen	\$ 9.93	- 8 1/3 %	\$ 119.16	\$ 11.92	\$ 17.95
				24 Dozen & Up	\$ 9.04	-16 2/3 %	\$ 108.48	\$ 11.92	\$ 17.95
Vanicream™ Z-Bar Pyrrithione Zinc 2%	3.53 oz. Bar	391-01	Doz.	Partial Case	\$ 6.53	+15 %		\$ 6.25	\$ 9.40
				1-11 Dozen	\$ 5.68		\$ 68.16	\$ 6.25	\$ 9.40
				12-23 Dozen	\$ 5.21	- 8 1/3 %	\$ 62.52	\$ 6.25	\$ 9.40
				24 Dozen & Up	\$ 4.73	-16 2/3 %	\$ 56.76	\$ 6.25	\$ 9.40

* Average Wholesale Price

** Shipments made in full case quantities only for this item.

- Prices are F.O.B. Rochester, Minnesota. Shipping charges are prepaid and are assumed by PSI on orders exceeding \$500.00 within the 48 contiguous states. AK and HI call for rates.

- TERMS: Net 30 days from date of invoice. Quantity purchase discounts are void if payment not received by 40 days from invoice date.

- Prices are subject to change without notice.

- No minimum order except where indicated.

RETURN GOODS POLICY: All returns must accompany a return authorization number obtained by calling customer service at 1-800-325-8232. Returns will be accepted within 60 days from invoice date. Product must be returned in the original packaging in resalable condition at the customer's expense. Shipping charges are not refundable. Returns are subject to a minimum of 15% restocking fee. PSI will inspect returns to determine the appropriate fees. If a return is necessary due to our error, return of the package and replacement will be provided with no additional cost to the customer. If the contents of your package arrive damaged, please save the box, all contents, and call us immediately at 1-800-325-8232.